Appendix C Pricing Index
DIR-TSO-3847
Presidio Networked Solutions Group, LLC

PRODUCTS			
Brand	**CATEGORY** **Product Description**		**DIR Customer Discount % off MSRP**
Palo Alto Networks, Inc	1. Next Generation Multi-function Fireware 2. Threat Intelligence Service 3. Wildfire cloud based malware analysis. 4. TRAP - advanced end point anti malware 5. Apeture Cloud IT Security Products including PA & M Appliances, Virutal VM appliances, Subscription Services, Management software		27.00%
Infoblox, Inc	Secure DNS Spoofing 1. Advanced DNS Protection 2. DNS Fireware 3. DNS Exfiltration Protection & Analytics 4. DDI for cloud IT Security Products appliances, software, and Management software		17.00%
Blue Coat Systems	Mult-Function Firewall Internet Security Portfolio, network, content, Web, DLP, mobile IT Security Products including hardware/software appliances, virtual appliances & all applications for CASB, and forensics		17.00%
FireEye, Inc.	Security Appliances for real time threat protection, MVX-IPS base defense. IT Security product appliances with software		18.00%
F5 Network, Inc.	App Firewall, SSL, Secure DNS, Access Control, SSO, SSL VNP IT Security BIG-IP appliances (HW & Virtual) with software IT Security Silverline Cloud Services		28.00%
Trend Micro Incorporated	Endpoint and Server Protection, Interscan Message Security, Hosted Email, Email encryption, DLP, Cloud App Security, ScanMail for Exchange,IM security for Lync IT Security Trend Micro Security hardware Solutions	**Hardware Solutions**	20.00%
		Software Solutions	30.00%
		Cloud Solutions	24.00%
Intel Security	Intels's Security Solutions, including McAfee products Intel security products hardware, software, and cloud		24.00%
LogRhythm	Logging & SIEM software Security log collection and Information and Event Management System Appliances XM an PM Appliances, SIEM software and compliance modules		20.00%
RSA, The Security Division of EMC	Endpoint Authentication, Security and Compliance Managemt Software, Categories o RSA Lifecycle & Governance RSA SecurID, Adaptive Authentication, Archer GRC & 3P Governance, Business Role Mgr, Security Analytics, Audit Mgmt, RSA ECAT for Endpoints		17.00%
Sophos Group plc	Unified Threat Platforms UTM SG,XG, and Virtual Appliances UTM Amazon Cloud, Remote Ethernet Devices (RED), UTM Manger, iView Reporting		25.00%
A10 Networks	Secure Web Gateway, Data Center FW, Web Application Delivery LB & SSL accelation App Delivery Platform ADP, SPE, HVA, vThunder, vThunder pay as you go TPS Thunder DDoS Protection, Thunder SSLi, Converged Firewall (CFW),aGalaxy Central Management Appliance aCloud vThunder IaaS Stage 1 - 5		15.00%
Citrix Systems (Netscaler)	Web Security WAF, SSL acceleration NetScaler Appliances VPX, MPX & SDX with Standard, Enterprise Platinum NetScaler SD WAN NetScaler NMAS Network Management and Analytics. NetScaler Web Application Firewall NetScaler Management and Analytic System		18.00%
FireMon	Firewall Mgmt, Policy Enforcement & Configuration Auditing & Risk Mgmt Solution for multi-vendor Firewalls Hardware & Software solutions		17.00%

Brand	Description	Category	Discount
Imperva, Inc.	Web App FW, DDoS Protection, Data Loss Protection & Masking Securesphere Appliances, Securesphere Virtual Appliances, Mgmt Aplliance SecureSphere solutions for Web Application Security, Database abd File Security, Breach Prevention,	**Hardware & Software**	**10.00%**
	Incapsula DDoS Protection SecureSphere for AWS, SecureSphere for Azure, & Skyfence	**Cloud**	**5.00%**
ForeScout Technolgies, Inc.	Network Device access control solutions ForeScout CounterACT Appliance, CounterACT Virtual Appliance, CounterACT Enterprise Manager, CounterACT Enterprise Manager	**Hardware**	**13.00%**
	Software Solutions: Advanced Threat Detection (ATD) Enterprise Mobility Management (EMM) Vulnerability Assessment (VA) Security Information & Event Management (SIEM) Endpoint Protection Platform (EPP)	**Software**	**20.00%**
Netskope	Cloud Security Gateway protect SaaS Apps (CASB-Cloud Access Security Broker), DLP, Policy App Control, Cloud base file encryption Netskope Cloud Appliance, Cloud Gateway, Active Platform - usage analytics Netskope Discovery - cloud apps discovery Netskope CASBs for Office 365, Google Apps, Salesforce, ServiceNow, Box, Dropbox, and Egnyt		**17.00%**
Cyren Ltd	Cloud based Internet security threat detection & security analytics Cyren- URL & Email Filtering and analytics		**16.00%**
Fluency	Network monitoring , loggin, SIEM		**15.00%**

RELATED SERVICES

Brand	Detailed Service Description	DIR Customer Discount % off MSRP
Palo Alto Networks, Inc	Palo Alto, Inc. Product Maintenance	**5.58%**
Infoblox Inc.	Infoblox Inc. Product Maintenance	**10.45%**
Blue Coat Systems	Bluecoat Systems Product Maintenance	**10.00%**
FireEye, Inc.	FireEye, Inc. Product Maintenance	**9.00%**
F5 Networks, Inc.	F5 Networks, Inc Product Maintenance	**28.00%**
Trend Micro Incorporated	Trend Micro Product Maintenance	**12.00%**
Intel Security	Intel Security (includes McAfee) Hardware Maintenance (excludes renewals)	**11.00%**
Intel Security	Intel Security (includes McAfee) Software Maintenance (excludes renewals)	**28.00%**
LogRythm	LogRythm Software Maintenance	**15.00%**
RSA	RSA Maintenance	**3.00%**
Sophos Group plc	Sophos Maintenance	**25.00%**
A10 Networks	A10 Maintenance	**15.00%**
Citrix Systems	Citrix Systems - Netscaler Maintenance	**10.00%**
Firemon	FireMon Maintenance	**9.00%**
Imperva, Inc.	Imperva Maintenance	**5.00%**
ForeScout Technologies, Inc.	Forescout Maintenance	**12.00%**
Netskope	Netskope Maintenance	**15.00%**
Cyren Ltd	Cyren Maintenance	**5.00%**
Flucency	Fluency Maintenance	**5.00%**

IT Security Services

Brand	Detailed Service Description	DIR Customer Discount % off MSRP
Presidio PS	Product Installation Services, Basic installation services for vendors listed in Product category	$225 / hr
Presidio PS	Policy Development, Advanced security deployments	$225 / hr
Presidio PS	Security Architecture Consulting, Senior Cyber Security Architect	$250 / hr
Presidio PS	Cyber Security Assessment Services, Senior Cyber Security Assessor	$250 / hr
FireEye, Inc.	Security Product Implementation, Vendor product installation services	5.00%
Intel Security	Security Product Implementation, Vendor product installation services	2.50%
RSA	Security Product Implementation, Vendor product installation services	2.50%
Sophos Group plc	Security Product Implementation, Vendor product installation services	10.00%
A10 Networks	Security Product Implementation, Vendor product installation services	12.00%
Firemon	Security Product Implementation, Vendor product installation services	5.00%
Imperva, Inc.	Security Product Implementation, Vendor product installation services	5.00%

Managed Security Services

SERVICE CATEGORY	Detailed Service Description	DIR Customer Discount % off MSRP
Managed Security - Large Firewall HQ/Complex	Cisco Firewall Large - Device Management (monthly)	20.00%
Managed Security - Medium Firewall - Medium Office/Branch Office	Cisco Firewall Large - Device Management (monthly)	20.00%
Managed Security - Small Firewall - Small Office/Home Office	Cisco Firewall Small - Device Management (monthly)	20.00%
Managed Security - IDS/IPS	Cisco Intrusion Detection System / Intrusion Prevention System (IDS/IPS) - Device Management (monthly)	20.00%
SIEM - Firewall/IPS/Core Router (Complex devices)	Security Information and Event Management - Firewall/IPS/Core Router [Complex devices] (monthly)	20.00%
SIEM - Router/Switch/AccessPoint (Simple devices)	Security Information and Event Management - Router/Switch/AccessPoint [Simple devices] (monthly)	20.00%
SIEM - AntiVirus/Endpoint Protection	Security Information and Event Management - AntiVirus/Endpoint Protection (monthly)	20.00%
SIEM - Windows/Unix Servers	Security Information and Event Management - Windows/Unix Servers (monthly)	20.00%
SIEM - Application Servers: Microsoft Exchange, SQL, Active Directory, etc.	Security Information and Event Management - Application Servers: Microsoft Exchange, SQL, Active Directory, etc. (monthly)	20.00%
SIEM - Workstations	Security Information and Event Management - Workstations (monthly)	20.00%
Vulnerability Scanning	Vulnerability Scanning - Internal and External, performed monthly (priced annually): Up to 50 external IP addresses, with additional external IPs in blocks of 50 as needed, charge seprately. Internal systems scanning for up to 254 hosts.	20.00%
Quarterly Security Reviews	Quarterly Security Reviews (priced annually): Regularly scheduled security meetings and reports. Analysts review data collected over the specified reporting period and provide manual analysis of the data to identify negative security related trends. Analysts provide recommendations and advice on tactical and strategic advice on mitigation strategies for the organization. Key items reviewed include Security Advisories, Maintenance issues, Critical attack patterns, Insecure Protocol use and Vulnerability Scan results (as applicable).	20.00%